**Tour Code: 9LAX101FF501**

**Valid for tickets issued October 1, 2019 through September 30, 2021**

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| --- | --- | --- | --- | --- |
| **ROUTE**  | **CABIN**  | **BOOKING CLASS**  | **FARE TYPE**  | **COMMISSION**  |
|     USA - ASIA  | FIRST  | F / A  | F / A- TYPE  | 5%  |
|  BUSINESS  | J  | J- TYPE  | 15%  |
| C / D  | C / D- TYPE  | 10%  |
| I  |  I- TYPE  | 7%  |
| PREMIUM ECONOMY  | W  | W- TYPE  | 15%  |
| R / E  | R / E- TYPE  | 10%  |
|  COACH  | Y  | Y- TYPE  | 15%  |
| H / B  | H / B- TYPE  | 10%  |
| K / M / L  | K / M / L- TYPE  | 7%  |
| V / S / N  | V / S / N- TYPE  | 5%  |

TERMS AND CONDITIONS:

* Originating from USA only
* Valid for ticketing in USA only
* Published Fare Rules apply
* Commission applicable on routes operated by CX/KA/CX\* (EXCEPT CX\* DFW-HKG-DFW and CX\* LAX-HKG-LAX, this commission will not apply on CX7680/7681/7685/7686 operated by AA)
* Commission allows for USA domestic segments to the Cathay Gateway (DFW is not a CX gateway for connections). All other travel must be on CX/KA/CX\* (EXCEPT CX\* DFW-HKG-DFW and CX\* LAX-HKG-LAX, the commission will not apply on CX7680/7681/7685/7686 operated by AA) only (see above for transpacific exception). All commissions are only valid for USA originating traffic. See GRID ABOVE for commission that can be taken on this TYPE of journey and Asia round-trip journey.
* All Transpacific sectors must ALWAYS be on CX.
* Applies to CX published one-way or roundtrip fares. Round the World and Circle Trip Fares are not discountable
* The term “Asia” will include all of North and South Asia, Hong Kong, China, India, Australia, New Zealand, the Middle-East and Africa online CX/CX\*/KA only.
* Must utilize the through fare as published by Cathay Pacific Airways from origin to destination. Fare may NOT be broken at any point to create a lesser through fare and still be eligible for the commission.
* These commission do not apply on a routing fare created by fare differential.
* **Tour Code must contain: 9LAX101FF501**
* **Endorsement Box must contain: CX sectors Non/End**
* CX may recall any commission for tickets issued which do not meet the terms of this agreement.
* Commission must be collected at the time of ticketing. No commission can be collected retroactively
* Agencies utilizing this agreement agree to reconcile all Agency Debit Memos (ADM’s) received from Cathay Pacific within thirty (30) days of billing or notification.
* Agencies utilizing this agreement are responsible for cancelling any bookings that have been made as soon as it becomes aware that it is no longer required. Bookings that are not ticketed and which result in no-shows will incur a $150 ADM per occurrence. This amount may be increased or otherwise varied for specific routes, or in specific seasons.

This information is confidential and not to be shared. Updated 9/27/2019