

Contract is valid for tickets issued February 1, 2021 through January 31, 2023

TOUR CODE = USK7CCRU

Routing	Service Class	Rule Type	Fare Type	Booking Class	Commission
Origin North America ONLY Using SK published fares, for one-way, round-trip, circle-trip or open-jaw travel	SAS Business Business Class	Fully Flexible	SAS Business Pro	C	7%
		Flexible	SAS Business Pro	D	10%
		Flexible	SAS Business Pro	Z	7%
		Restricted	SAS Business Smart	J	5%
	SAS Plus Premium Economy Class	Fully Flexible	SAS Plus Pro	Y	7%
		Fully Flexible	SAS Plus Pro	S	10%
		Restricted	SAS Plus Smart	B	7%
		Restricted	SAS Plus Smart	P	7%
		Restricted	SAS Plus Smart	A	3%
	SAS Go Economy Class	Fully Flexible	SAS Go Pro	E	5%
		Flexible	SAS Go Pro	M	5%
		Flexible	SAS Go Pro	H	5%
		Restricted	SAS Go Smart	Q	5%
		Restricted	SAS Go Smart	V	5%
		Restricted	SAS Go Smart	W	5%
		Restricted	SAS Go Smart	U	5%
		Restricted	SAS Go Smart	K	5%
		Restricted	SAS Go Smart	L	3%
		Restricted	SAS Go Smart	T	3%
		Restricted	SAS Youth Go Smart	O	0%
	SAS Go Light Basic Economy class (these fares are identified with GHT within the fare basis (LLWUSGHT))	Restricted	SAS Go Light	K	0%
		Restricted	SAS Go Light	L	0%
		Restricted	SAS Go Light	T	0%
		Restricted	SAS Youth Go Light	O	0%

- Travel must originate (point of origin) and be ticketed (point of sale) in North America using SAS published fares, for one-way, round-trip, circle-trip or open-jaw travel, valid at time of ticketing.
- Tickets must be validated on SAS ticket stock 117 with carrier designator SK and the first North Atlantic segment in the journey must be designated SK
- **CCRA Tour Code – USK7CCRU** must be included on the ticket (be sure to use the GDS format that inhibits IT from printing in the tour code box)

- Only SAS public fares are eligible for the upfront commission
- For SAS carrier fares, all Booking Classes itemized above are combinable with one another. The applicable incentive per booking class applies per fare component. Commissions can not be combined with any other special offers, corporate discounts or other contracts.
- Only half round trips, which include North Atlantic segments operated by SAS with carrier designator SK, will qualify for commission calculated from point of origin to the fare break point.
- **Bookings on code share flights (over the water) operated by other carriers do not qualify for commission. Intra USA flights on code share flights, connecting to SK over the water involving a through fare will be commissionable**
- Domestic US flights (regardless of the carrier) connecting to SK over the water are commissionable if it is a through fare
- Intra-European flights with an SAS designator booked in connection with the North Atlantic segment, however will be eligible for commission
- SAS Go Light products are air transportation and carry-on luggage only tickets and are NOT eligible for commission at the time of ticketing. These fares are identified with "GHT" within the ticket fare basis (i.e. LLWUSGHT)
- Infant fares, agent discount tickets and group traffic are not commissionable
- Surcharges are NOT to be included in the fare for purpose of determining the amount of commission.
- Please see the SAS Agent Portal www.sassalesinfo.com for more information about ticketing instructions, Changes, Refunds, Applicable taxes and surcharges and fees

Agencies utilizing CCRA's 24/7 Call Center:

You must add the necessary SAS contract information to the contract fare profile you have created for CCRA's use. This will allow CCRA Agents to determine if your agency wants this contract utilized when applicable. If you currently do not use any contracted or negotiated rates and would like to utilize this offering from CCRA's Air program, please contact your customer Care representative for assistance in creating the necessary profiles for after-hours utilization.

When bookings are handled by CCRA's 24/7 Call Center Agents the applicable tour code information will be included during the ticketing process. However, CCRA agents will not include the applicable commission information. Agency clients are required to update their IAR the next business day following ticket issuance with the applicable commission data. CCRA will not be liable for claiming of airline commissions.

Should you have any commission questions related to this agreement, please copy and paste your GDS flights segments along with the GDS pricing into an email. Send the email to us at AIR@ccra.com and we will reply to you as quickly as we can.

We are available to assist with commission questions Monday through Friday between 830AM and 530PM ET. Outside of these hours, please use your best judgment when ticketing. We will reply to your email the next business day and adjustments may be made in IAR if necessary.