

Agency Name: DUMONDE GROUP INC  
 Coverage Code: 1058330

## Special Commission Program

to be used in conjunction with your


### North America Based Commission and Fare Agreement

Please use this in conjunction with the terms and conditions outlined in your North America Based Commission and Fare Agreement which was effective Oct.1, 2016. This Special Commission Program is valid for a short term. All other incentives in your Agreement remain unchanged, and all contractual terms remain in effect.

Applicable Transpacific Carriers American Airlines  
Eligibility Commissions apply only to the specified private fares with **ticket designator: F268**, and are not applicable to published fares.  
**Ticketing Period:** Valid for tickets issued December 15, 2017 through and including September 30, 2018  
Travel Period: See Dates in the commission chart below

UPFRONT COMMISSION(S). Contractor's Authorized Sales Outlets may deduct an Upfront Commission based on the commission table below. Commission Rates are based on the the first character of the fare basis code. All tickets must have a point of sale in North America to qualify for the Upfront Commissions.

**All Travel on AA (North America Point of Origin per the table below)**  
**(Currency: USD)**

Tactic F268 Built In Commission		American Airlines 			
Origin	Destination	Season	Dates	Inventory	Commission
US48/CA	BRAZIL (GRU,GIG,BSB, BHZ,MAO only)	ALL	31JAN - 02MAR 07MAR - 14JUL 15JUL - 05AUG 06AUG - 01OCT	I, Q, S, N, O	20%
US48/CA	BRAZIL (GRU,GIG,BSB, BHZ,MAO only)	ALL	31JAN-01OCT	F, A, J, D, R, Y, H, K, M, L, V	20%

#### UPFRONT COMMISSION TERMS AND CONDITIONS

Please note that the applicable Terms and Conditions (T&Cs) are available on page 2, as well as in your main contractual Agreement. Contractor's or any sales outlet's first deduction of any upfront commission in this Special Commission Program shall be deemed contractor's acceptance and agreement to the terms and conditions of this Special Commission Program. Unless expressly stated to the contrary in an Attachment, the conditions on page 2 shall apply to any Upfront Commissions authorized under this Agreement.

\*\*\*Valid on tickets 001\*\*\*

#### ADDITIONAL STANDARD TERMS AND CONDITIONS

Confidentiality. These terms, the Incentives, fares and any current or historical data or other information we exchange with each other at the corporate level must be kept confidential, except from others who need to know such information solely so that they can assist in assessing or servicing your travel needs or implementing these arrangements and who are bound by corresponding confidentiality obligations. For example, we may disclose data and information to our immunized alliance airline partners, subsidiaries and affiliates.

Thank you for your continued support!  
 American Airlines Agency Programs Team

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CONFIDENTIAL

**North America Based Commission and Fare Agreement**  
**Part III – Attachments**  
**The Specified Private Fares Fare Commission Table Terms and Conditions**

In addition to the links below for the Part I - Standard Terms and Conditions, ARC Reporting Agreement and AA Addendum to the ARC Reporting Agreement the following conditions shall apply to Commissions authorized under this Agreement:

Part I - Standard Terms and Conditions - [http://www.aa.com/pubcontent/en\\_US/disclaimers/AgencyTerms/pdf/Part\\_I.pdf](http://www.aa.com/pubcontent/en_US/disclaimers/AgencyTerms/pdf/Part_I.pdf)  
[ARC](#)  
Reporting Agreement - <https://www.arccorp.com/ara/>  
AA/US Addendum to the ARC Reporting Agreement - [http://www.aa.com/i18n/agency/Agency/Agency\\_Addendum.jsp](http://www.aa.com/i18n/agency/Agency/Agency_Addendum.jsp)

**APPLICATION:** Commission may be deducted on tickets when any of AA is the Marketing Carrier and any of AA is the Operating Carrier. Itineraries must include at least one qualifying International segment.

Commission rates are determined by Fare Class (first character of the Fare Basis Code).

Carriers will not pay retroactive Commissions.

**ELIGIBILITY:** Contractor is required to maintain certain eligibility requirements.

Commissions apply only to tickets containing the following:

\* the specified private fares with ticket designator: F268

**BOOKING AND TICKETING:** Tickets must be issued using American Airlines (001) validation.

Tickets must be validated on the Marketed Carrier of the first International, Hawaiian or Canadian segment.

All valid itineraries should auto-price in your GDS except for a Carrier issued PNR waiver prior to ticketing.

All applicable fare rules apply.

Use of e-tickets is mandatory where e-ticketing is available.

**STOPOVERS AND OPEN JAWS:** Commissions may be deducted on tickets with stopovers or open jaws provided it is permitted based on the published fare rules and the fare does not break.

**COMBINABILITY** Commissions may be deducted on tickets with mixed Fare Basis Codes. Contractor may deduct the individual Commission rate for each Fare Class as set forth in the Commission Table.

If Contractor cannot prorate the commission contractor may apply the lower rate for the entire ticket.

**PARTIAL COMMISSIONS:** Partial Commission may be deducted on tickets where only one International segment is eligible. Contractor may deduct the individual Commission rate for the Fare Class of the qualifying segment set forth in the Commission Table.

If any portion of the itinerary does not qualify based on the Commission Table, the Contractor can prorate or book the qualifying portion as a separate ticket.