

Applicable markets and commission details

		Business Cabin					Premium Economy		Economy Cabin																				
	Fare Class	LA/4M/XL/JJ	J	C	D	I	Z	W	P	Y	B	H	K	M	L	V	X	S	N	Q	O	G	A		Ticket On/after	Ticket On/before	Travel On/after		
Origin	Destination																												
USA	BRAZIL		20%	15%	15%	10%	10%			15%	15%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%		1-Apr-16	31-Mar-17	1-Apr-16		
USA	PUNTA CANA		5%	5%	5%	5%	5%			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%		1-Apr-16	31-Mar-17	1-Apr-16		
USA Except MIAMI, JFK, LOS ANGELES, DALLAS, ORLANDO	CHILE/PERU		8%	8%	8%	8%	8%			8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%		1-Apr-16	31-Mar-17	1-Apr-16		
MIAMI, JFK, LOS ANGELES, DALLAS, ORLANDO	CHILE/PERU		5%	5%	5%	5%	5%			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%		1-Apr-16	31-Mar-17	1-Apr-16		
USA	*REST OF SOUTH AMERICA		16%	16%	16%	16%	16%	16%	16%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%		1-Apr-16	31-Mar-17	1-Apr-16		
CANADA	SOUTH AMERICA		5%	5%	5%	5%	5%			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%		1-Apr-16	31-Mar-17	1-Apr-16		
SOUTH AMERICA	USA/CANADA		5%	5%	5%	5%	5%			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%		1-Apr-16	31-Mar-17	1-Apr-16		
SOUTH AMERICA Except Domestic	SOUTH AMERICA Except Domestic		2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%		1-Apr-16	31-Mar-17	1-Apr-16		

* Rest of South America: Argentina, Bolivia, Caracas, Ecuador, Colombia, Montevideo, Paraguay.

Domestics : Travel within a single country in South America

Notes:

- All international travel from/to MIA/JFK/LAX/ORL/WAS/YTO gateways must be on flights operated and marketed by LATAM Airlines Group S.A. ("LAN Airlines") or its Affiliate Carriers. Exception: when using through fares for the USA-Colombia market: The total commission will apply when one or both of the international segments is operated by LAN Colombia. However, if only one segment is operated by LAN Colombia, then the other segment must be operated by code-share partner American Airlines and marketed by LAN Colombia. This conditions does not apply when the itinerary is only MIA BOG MIA.
- Commission applies only for published through fares on LATAM Airlines Group S.A. or its Affiliate Carriers' flights between USA/Canada and South America.
- LA* / 4M* / XL* / JJ* flights within Domestic US and/or between US and CA are operated by American Airlines or Alaska Airlines in connection with LAN Airlines (LA), LAN Argentina S.A. (4M) or Aerolane, Lineas Aereas Nacionales de Ecuador S.A d/b/a LAN Ecuador (XL) or TAM Linhas Aereas S.A. (JJ), as applicable.
- When using international through fares to South America, trans border travel between USA and Canada may be operated by TAM Linhas Aereas S.A. d/b/a TAM (JJ)
- When using international through fares including domestic flights in Argentina, Colombia and Peru published under the single code LA* are respectively operated by LAN Argentina S.A., Aerovias de Integracion Regional S.A. d/b/a LAN Colombia and LAN Peru S.A.
- When using international through fares including domestic flights in Ecuador, Brazil and Paraguay are respectively operated by Aerolane, Lineas Aereas Nacionales de Ecuador, S.A. d/b/a LAN Ecuador (XL); TAM Linhas Aereas S.A. d/b/a TAM (JJ) and TAM Mercosur (PZ).
- When using international through fares including domestic flights in Brazil published under the single code JJ* are operated by Passaredo Transportes (ZZ)
- When using international through fares including regional flights within South America are operated by LA, JJ, PZ, or under the LA* single code by LAN Peru or Aerovias de Integracion Regional S.A. d/b/a LAN Colombia.
- When using international through fares including domestic US travel and/or international between US and CA must be with one of our Preferred Partners.
- To avoid any debit memos, any service provided by LAN Airlines and its Affiliated Carriers' Preferred Partners, must be on the equivalent class of service. Always use auto price in the GDS system.
- Commission does not apply to AMEX IAP program.
- This Commission Notice does not apply for any group rates.
- IATA fares (YY) are not commissionable.
- When using end-on-end combinations with other airlines, commission applies to LATAM Airlines Group S.A. ("LAN Airlines") or its Affiliate Carriers segments ONLY. When using end-on-end combination with any LATAM Airlines Group S.A. segment fare in South America, the entire itinerary qualifies for the international commission level.
- Tickets must be issued in the USA. E-ticket is mandatory and must be auto priced by your GDS. Fail to do so will result in a debit memo.
- LATAM Airlines Group S.A. ("LAN Airlines") or its Affiliated Carriers respectively reserve the right, at any time, to change the terms and conditions herein upon written notice.
- Nothing in this document is intended nor shall be assumed as creating Any exclusive arrangement between Agency and Carriers.
- This Document will be construed in accordance with the laws of the State of Florida. Any dispute or action arising from this Agreement shall be held in the appropriate court of law in Miami Dade-County.
- For the purposes of this Notice:
Affiliate Carriers means: 4C, 4M, JJ, LP, LU, PZ and XL.
Preferred Partners means: any carrier listed on LAN Airlines and its Affiliate Carriers' published fares in the GDS system.

Confidentiality:	Agency must maintain all terms and conditions of this document in strict confidence, and shall not divulge, directly or indirectly any trade secrets, strategies, methods or confidential information in respect to this document and LAN Airlines or its Affiliated Carriers' operations to any third party. This section will supersede the termination or expiration of this Notice.
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Commission does not apply to following Code Share/Marketing flights operated by other airlines					
Airline	Operating Airline	CS/MKTG Flight	OP Flight	Origin	Destination
4M	AA	6337	954	EZE	JFK
4M	AA	6340	996	EZE	DFW
4M	AA	6342	997	DFW	EZE
4M	AA	6357	953	JFK	EZE
4M	AA	6440	909	MIA	EZE
4M	AA	6441	900	EZE	MIA
4M	AA	6442	931	MIA	EZE
4M	AA	6443	908	EZE	MIA
JJ	AA	2112	214	BSB	MIA
JJ	AA	2147	213	MIA	BSB
JJ	AA	2209	229	MIA	SSA
JJ	AA	2211	273	MIA	REC
JJ	AA	2286	230	SSA	MIA
JJ	AA	2288	274	REC	MIA
JJ	AA	2431	215	LAX	GRU
JJ	AA	2432	216	GRU	LAX
JJ	AA	2433	203	CWB	POA
JJ	AA	2433	203	MIA	CWB
JJ	AA	2433	203	POA	MIA
JJ	AA	2465	907	MIA	VCP
JJ	AA	2466	998	VCP	MIA
JJ	AA	8388	234	GRU	MIA
JJ	AA	8389	233	MIA	GRU
JJ	AA	8396	904	GIG	MIA
JJ	AA	8397	901	MIA	GIG
JJ	AA	8398	906	GRU	MIA
JJ	AA	8399	905	MIA	GIG
JJ	AA	8402	930	GRU	MIA
JJ	AA	8403	929	MIA	GRU
JJ	AA	8404	950	GRU	JFK
JJ	AA	8405	951	JFK	GRU
JJ	AA	8407	961	MIA	MAO
JJ	AA	8408	962	GRU	DFW
JJ	AA	8409	963	DFW	GRU
JJ	AA	8410	964	MAO	MIA
JJ	AA	8413	973	JFK	GIG
JJ	AA	8414	974	GIG	JFK
JJ	AA	8417	991	MIA	CNF
JJ	AA	8418	990	GIG	MIA
JJ	AA	8419	995	MIA	GRU
JJ	AA	8420	992	CNF	MIA
XL	AA	6181	927	MIA	GYE
XL	AA	6182	939	MIA	UIO
XL	AA	6183	932	UIO	MIA
XL	AA	6184	933	MIA	GYE
XL	AA	6185	902	GYE	MIA
XL	AA	6187	946	UIO	MIA
XL	AA	6188	947	MIA	UIO
XL	AA	6243	948	GYE	MIA

Commission does not apply to following Code Share/Marketing flights operated by other airlines					
Airline	Operating Airline	CS/MKTG Flight	OP Flight	Origin	Destination
LA	AA	8184	921	MIA	CLO
LA	AA	8190	1128	MDE	MIA
LA	AA	8262	1122	BOG	DFW
LA	AA	8276	980	DFW	LIM
LA	AA	8277	988	LIM	DFW
LA	AA	8643	1123	DFW	BOG
LA	AA	8648	912	SCL	MIA
LA	AA	8649	913	MIA	BOG
LA	AA	8650	915	MIA	BOG
LA	AA	8651	916	BOG	MIA
LA	AA	8652	917	MIA	LIM
LA	AA	8653	918	LIM	MIA
LA	AA	8654	920	CLO	MIA
LA	AA	8656	923	MIA	MDE
LA	AA	8657	924	MDE	MIA
LA	AA	8658	940	SCL	DFW
LA	AA	8660	945	DFW	SCL
LA	AA	8661	957	MIA	SCL
LA	AA	8678	1127	MIA	MDE
LA	AA	8680	1130	BOG	MIA
LA	AA	8682	1135	MIA	BOG
LA	AA	8683	1136	BOG	MIA
LA	AA	8707	913	MIA	BOG
LA	AA	8721	1558	LIM	MIA

Commission does not apply to following flights:		
Carrier	From	To
AA	6000	7999
AM	3000	9999
AS/OX	1000	1999
AS/OX	3000	3274
AS/OX	3300	3379
AS/OX	3500	3999
B6	3000	3999
UA	1300	1399
UA	1765	1899
UA	2050	3249
UA	5290	5479
UA*	6549	9999
US	4800	8799
VX	2000	9999
WS	5000	8849