

NET FARES TOUR CODE: BD0203

Markets: USA & Canada to Southwest Pacific
 Point of Sale USA

Ticketing Period:	01 July 2020 – 30 June 2021
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Air NZ will provide you with a Net Fare version of Air New Zealand Published Fares in the markets, for the booking classes, and the discounts listed below. They will be available to you as private fares in your Global Distribution System ("GDS")

FROM	TO	Cabin	Fare Type	Discount
USA	New Zealand, Australia or Pacific Islands	Business Premier	C-, D-, Z-	16%
			J-	14%
		Premium Economy	U-, E-, O-, A-	14%
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-, G-, K-	14%
Canada	New Zealand or Pacific Islands	Business Premier	C-, D-, Z-, J-	14%
		Premium Economy	U-, E-, O-, A-	12%
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-, G-, K-	10%
	Australia	Business Premier	C-, D-, Z-, J-	18%
		Premium Economy	U-, E-, O-, A-	15%
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-, G-, K-	12%

NET FARE RULES	
1. Tour code:	BD0203 (The tour code field will be automatically populated with the appropriate tour code)
2. Ticketing:	Ticketing must be validated on Air New Zealand (086) stock. Bulk ticketing required.
3. Fare Basis Code:	These Net Fares will reflect in your GDS system with the same fare basis code as the Published Fare plus the ticket designator VN, separated from the fare basis code by a slash ("/"). Example: Fare basis code for published fare: SXA5, KN4, KN70 Fare basis code for net fare version of fares: SXA5/VN, KN4/VN, KN70/VN

<p>Ancillary Products: Economy Skycouch™, pre-paid bags, pre-paid seats, unaccompanied minors (UM) fees.</p>	<p>Ancillary Products issued on Electronic Miscellaneous Document (EMD) remitted through ARC or BSP will be eligible for the same commission/discount level associated with the ticket.</p>
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Important: These NET Fares are non-commissionable since the Incentive commission has already been applied to discount the Published Fare levels down to a net level.

GDS Entries: These Net Fares are filled with a passenger type code JCB for Sabre and ADT for Worldspan, Apollo and Amadeus and are displayed and auto-priced with the following entries:

Sabre:	Fare display:	FQLAXSYD12NOV-NZ*PJCB or FQLAXAKL12NOVCB-NZ*PV
	Auto-pricing:	WPPJCB
Apollo:	Fare display:	\$DLAXSYD12NOV*NZ:P
	Auto-pricing:	\$B:P
Worldspan:	Fare display:	4FLAXSYD12NOVSR-NZ
	Auto-pricing:	4PFSR.SR
Amadeus:	Fare display:	FQDLAXAKL/ANZ/D01SEP/R,-JCB,U
	Auto-pricing:	FXX/R,U

- Tickets must be validated on Air New Zealand ticket stock (086) and must be purchased in the USA or Canada
- Commission is applicable on specific international codeshare flights
- **Tour Code must contain: BD0203**
- A \$50 debit memo will be assessed for each ticket issued without the correct tour code
- Electronic tickets only – if agency is unable to issue an e-ticket due to Air NZ system limitations, tickets will be issued by the Air NZ Travel Centre in Los Angeles and there will be no service fee charged for processing.
- For round-trip itineraries which include booking classes with different commission levels on the outbound and inbound portions of the journey, the commission associated with each booking class will apply to the respective portion of the journey.
- Commission applies to NZ through fares even with OAL space, as long as it prices as a through fare
- Unless otherwise specified in the tables above, no commission applies to the following:
 - Any fare not plated on NZ ticket stock (086)
 - Infant fares
 - Any net or private fare
 - STAR Round-The-World and Circle Pacific fares

- USA/Canada domestic airfares – unless part of a through-fare
- Industry discount tickets
- Agencies utilizing this agreement agree to reconcile all Agency Debit Memos (ADM's) received from Air New Zealand within thirty (30) days of billing or notification.
- Agencies utilizing this agreement are responsible for cancelling any bookings that have been made as soon as it becomes aware that it is no longer required. Bookings that are not ticketed and which result in no-shows will incur a \$150 ADM per occurrence. This amount may be increased or otherwise varied for specific routes, or in specific seasons.

Agencies utilizing CCRA's 24/7 Call Center: You must add the necessary Air New Zealand contract information to the contract fare profile you have created for CCRA's use. This will allow CCRA Agents to determine if your agency wants this contract utilized when applicable. If you currently do not use any contracted or negotiated rates and would like to utilize this offering from CCRA's Air program, please contact your customer Care representative for assistance in creating the necessary profiles for after-hours utilization. When bookings are handled by CCRA's 24/7 Call Center Agents the applicable tour code information will be included during the ticketing process. However, CCRA agents will not include the applicable commission information. Agency clients are required to update their IAR the next business day following ticket issuance with the applicable commission data. CCRA will not be liable for claiming of airline commissions.

Should you have any commission questions related to this agreement, please copy and paste your GDS flights segments along with the GDS pricing into an email. Send the email to us at Air@ccra.com and we will reply to you as quickly as we can. We are available to assist with commission questions Monday through Friday between 830AM and 530PM ET. Outside of these hours, please use your best judgment when ticketing. We will reply to your email the next business day and adjustments may be made in IAR if necessary.