

Agency DUMONDE GROUP INC
Coverage Code 1058330

CONFIDENTIAL

Special Commission Program

to be used in conjunction with your

North America Based Commission and Fare Agreement

Please use this in conjunction with the terms and conditions outlined in your North America Based Commission and Fare Agreement which was effective Oct.1, 2016. This Special Commission Program is valid for a short term. All other incentives in your Agreement remain unchanged, and all contractual terms remain in effect.


Applicable Carriers American Airlines

Ticketing Period: Valid for tickets issued October 1, 2017 through and including September 30, 2018

Travel Period: No restriction.

UPFRONT COMMISSION(S). Contractor's Authorized Sales Outlets may deduct an Upfront Commission based on the commission table below. Commission Rates are based on the first character of the fare basis code. All tickets must have a point of sale in North America to qualify for the Upfront Commissions.

All Travel on AA
(Currency: USD)

Tactic TLHVSPE3		American Airlines 																	
		First			Business					Economy									
Origin	Destination	F	A	J	R	D	I	Y	H	K	M	L	V	G	S	N	Q	O	
North America	HAV	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
HAV	North America	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15

UPFRONT COMMISSION TERMS AND CONDITIONS

Please note that the applicable Terms and Conditions (T&Cs) are available on page 2, as well as in your main contractual Agreement. Contractor's or any sales outlet's first deduction of any upfront commission in this Special Commission Program shall be deemed contractor's acceptance and agreement to the terms and conditions of this Special Commission Program. Unless expressly stated to the contrary in an Attachment, the conditions on page 2 shall apply to any Upfront Commissions authorized under this Agreement (Valid on tickets 001):

ADDITIONAL STANDARD TERMS AND CONDITIONS

Confidentiality. These terms, the Incentives, fares and any current or historical data or other information we exchange with each other at the corporate level must be kept confidential, except from others who need to know such information solely so that they can assist in assessing or servicing your travel needs or implementing these arrangements and who are bound by corresponding confidentiality obligations. For example, we may disclose data and information to our immunized alliance airline partners, subsidiaries and affiliates.

Thank you for your continued support!
American Airlines Agency Programs Team



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**North America Based Commission and Fare Agreement
Part III - Attachments
Special Tactical Commission Table Terms and Condition**

In addition to the links below the following conditions shall apply to Commissions authorized under this Attachment:

Part I - Standard Terms and Conditions - http://www.aa.com/pubcontent/en_US/disclaimers/AgencyTerms/pdf/Part_I.pdf
Part II – General Definitions - http://www.aa.com/pubcontent/en_US/disclaimers/AgencyTerms/pdf/Part_II.pdf
ARC Reporting Agreement - <https://www.arccorp.com/ara/>
AA Addendum to the ARC Reporting Agreement - <https://www.aa.com/i18n/customer-service/addendum-governing-travel-agency-agreements.jsp>

APPLICATION: Commission may be deducted on Domestic tickets when AA is the Marketing and Operating Carrier.

Commission rates are determined by Fare Class (first character of the Fare Basis Code).

Carriers will not pay retroactive Commissions.

Contractor may combine commission rates with the Domestic Commission Table.

ELIGIBILITY: Commissions apply to published fares only.

Contractor is required to maintain certain eligibility requirements.

Commissions do not apply to tickets containing any of the following:

- Prepaid travel authorizations ("PTAs")
- Group Sales
- Private Leisure Fares (Air/Sea, Student, Wholesale, Consolidator, Marine, and Humanitarian Fares)
- Negotiated, contracted and discounted corporate Fares
- Net Fares
- Shuttle Service Program Fares
- All Military and Government Fares
- Infant fares
- Claimed Passenger Name Records ("PNRs") booked through Carriers' reservation call-center or online reservation system
- Visit Spain, AAirpass, Europass, Spanish Domestic or Inter-European fares
- Basic Economy Fares

BOOKING AND Tickets must be issued using American Airlines (001), British Airways (125), Iberia (075), Japan Airlines (131), or Finnair (105).

TICKETING: Tickets must be validated on the Marketed Carrier.

All valid itineraries must auto-price in your GDS except for a Carrier issued PNR waiver prior to ticketing.

All applicable fare rules apply.

Use of e-tickets is mandatory.

STOPOVERS AND OPEN JAWS: Commissions may be deducted on tickets with stopovers or open jaws provided it is permitted based on the published fare rules and the fare does not break.

COMBINABILITY: Commissions may be deducted on tickets with mixed Fare Basis Codes. Contractor may deduct the individual Commission rate for each Fare Class as set forth in the Commission Table.

If Contractor cannot prorate the commission contractor may apply the lower rate for the entire ticket.

PARTIAL COMMISSIONS: Partial Commission may be deducted on tickets where only one International segment is eligible. Contractor may deduct the individual Commission rate for the Fare Class of the qualifying segment set forth in the Commission Table.

If any portion of the itinerary does not qualify based on the Commission Table, the Contractor can prorate or book the qualifying portion as a separate ticket.