

(LA/XL/4M/4C/LP/PZ/JJ)

NOTICE OF PUBLISHED COMMISSIONS FOR LATAM  
AIRLINES GROUP S.A AND ITS AFFILIATES

Version #: USAGCY - 18-01  
Effective July 1st, 2018



Applicable markets and commission details

			Business Cabin					Premium Economy		Economy Cabin																	
	Fare Class	LA/4M/XL/JJ	J	C	D	I	Z	W	P	Y	B	H	K	M	L	V	X	S	N	Q	O	G	A	Ticket On/after	Ticket On/before	Travel On/after	
Origin	Destination																										
USA	BRAZIL		15%	15%	15%	10%	10%			15%	15%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	1-Jul-18	31-Mar-19	1-Jul-18
USA except MIAMI, JFK, LOS ANGELES, DALLAS, ORLANDO	CHILE / PERU		8%	8%	8%	8%	8%			8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	1-Jul-18	31-Mar-19	1-Jul-18
MIAMI, JFK, LOS ANGELES, DALLAS, ORLANDO	CHILE / PERU		5%	5%	5%	5%	5%			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	1-Jul-18	31-Mar-19	1-Jul-18
USA	COLOMBIA		5%	5%	5%	5%	5%			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	1-Jul-18	31-Mar-19	1-Jul-18
USA	*REST OF SOUTH AMERICA		8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	1-Jul-18	31-Mar-19	1-Jul-18
CANADA	**SOUTH AMERICA		5%	5%	5%	5%	5%			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	1-Jul-18	31-Mar-19	1-Jul-18
SOUTH AMERICA	USA/CANADA		4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	1-Jul-18	31-Mar-19	1-Jul-18
REGIONAL SOUTH AMERICA (excepts +Domestics)	REGIONAL SOUTH AMERICA (excepts +Domestics)		2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	1-Jul-18	31-Mar-19	1-Jul-18

\* USA - Rest of South America : Argentina, Bolivia, Ecuador, Paraguay, Uruguay.  
\*\* Canada - South America : Argentina, Bolivia, Brazil, Chile, Ecuador, Colombia, Peru, Paraguay, Uruguay.  
Regional South America : Travel between countries within South America.  
+Domestics : Travel within a single country in South America.

Notes:

- Commission applies only for published through fares on LATAM Airlines Group S.A. or its Affiliate Carriers' flights between USA/Canada and South America.
- All international long-haul travel from/to MIA/JFK/LAX/ORL/BOS/LAS gateways must be on flights operated and marketed by LATAM Airlines Group S.A. ("LATAM Airlines") or its Affiliate Carriers.
- LA\* / 4M\* / XL\* / JJ\* codeshare flights within domestic USA and/or between USA and Canada are operated by American Airlines, Alaska Airlines or WestJet in connection with LATAM Airlines Chile, Peru and Colombia (LA), LATAM Airlines Argentina (4M), LATAM Airlines Ecuador (XL) or LATAM Airlines Brazil (JJ), as applicable.
- When using international through fares including domestic flights in Argentina, Colombia and Peru published under the single code LA\* are respectively operated by LATAM Airlines Argentina, LATAM Airlines Colombia and LATAM Airlines Peru.
- When using international through fares including domestic flights in Ecuador, Brazil and Paraguay are respectively operated by LATAM Airlines Ecuador (XL); LATAM Airlines Brazil (JJ) and LATAM Airlines Paraguay (PZ).
- When using international through fares including domestic flights in Brazil published under the single code JJ\* are operated by Passaredo Transportes (ZZ)
- When using international through fares including regional flights within South America that are operated by any LATAM Airlines Group Carrier
- When using international through fares including domestic USA travel and/or international between USA and Canada must be with one of our interline Preferred Partners.
- To avoid any debit memos, any service provided by LATAM Airlines and its Affiliated Carriers' Preferred Partners, must be on the equivalent class of service. Always use auto price in the GDS system.
- This Commission Notice does not apply for any group rates.
- IATA fares (YY) are not commissionable.
- When using end-on-end combinations with other airlines, commission ONLY applies to LATAM Airlines Group ("LATAM Airlines") or its Affiliate Carriers segments.
- When using end-on-end combination where all flights are operated by LATAM Airlines Group and fare breaks in South America, the entire itinerary qualifies for the international first long-haul commission level.
- Tickets must be issued in the USA or Canada. E-ticket is mandatory and must be auto priced by your GDS. Fail to do so will result in a debit memo.
- LATAM Airlines Group S.A. ("LATAM Airlines") or its Affiliated Carriers respectively reserve the right, at any time, to change the terms and conditions herein upon written notice.
- Nothing in this document is intended nor shall be assumed as creating any exclusive arrangement between Agency and Carriers.
- This Document will be construed in accordance with the laws of the State of Florida. Any dispute or action arising from this Agreement shall be held in the appropriate court of law in Miami Dade-County.
- For the purposes of this Notice:  
Affiliate Carriers means: LA,4C, 4M, JJ, LP, LU, PZ and XL.  
Preferred Partners means: any carrier listed on LATAM Airlines and its Affiliate Carriers' published fares in the GDS system.

Confidentiality:	Agency must maintain all terms and conditions of this document in strict confidence, and shall not divulge, directly or indirectly any trade secrets, strategies, methods or confidential information in respect to this document and LAN Airlines or its Affiliated Carriers' operations to any third party. This section will supersede the termination or expiration of this Notice.
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Commission does not apply to following Code Share/Marketing flights operated by other airlines					
Airline	Operating Airline	CS/MKTG Flight	OP Flight	Origin	Destination
4M	AA	6337	954	EZE	JFK
4M	AA	6357	953	JFK	EZE
4M	AA	6340	996	EZE	DFW
4M	AA	6342	997	DFW	EZE
4M	AA	6441	900	EZE	MIA
4M	AA	6440	907	MIA	EZE
4M	AA	6443	908	EZE	MIA
4M	AA	6442	931	MIA	EZE
4M	AA	6445	934	EZE	MIA
4M	AA	6444	999	MIA	EZE
JJ	AA	2112	214	BSB	MIA
JJ	AA	2147	213	MIA	BSB
JJ	AA	2432	216	GRU	LAX
JJ	AA	2431	215	LAX	GRU
JJ	AA	2280	234	GRU	MIA
JJ	AA	7821	233	MIA	GRU
JJ	AA	8398	906	GRU	MIA
JJ	AA	8419	995	MIA	GRU
JJ	AA	8402	930	GRU	MIA
JJ	AA	8403	929	MIA	GRU
JJ	AA	8396	904	GIG	MIA
JJ	AA	8399	905	MIA	GIG
JJ	AA	8404	950	GRU	JFK
JJ	AA	8405	951	JFK	GRU
JJ	AA	8410	964	MAO	MIA
JJ	AA	8407	1265	MIA	MAO
JJ	AA	8408	962	GRU	DFW
JJ	AA	8409	963	DFW	GRU
JJ	AA	8414	974	GIG	JFK
JJ	AA	8413	973	JFK	GIG
JJ	AA	8420	992	CNF	MIA
JJ	AA	8417	991	MIA	CNF
XL	AA	6303	902	GYE	MIA
XL	AA	6305	927	MIA	GYE
XL	AA	6243	948	GYE	MIA
XL	AA	6307	933	MIA	GYE
XL	AA	6306	932	UIO	MIA
XL	AA	6308	939	MIA	UIO
XL	AA	6309	946	UIO	MIA
XL	AA	6304	947	MIA	UIO

Commission does not apply to following Code Share/Marketing flights operated by other airlines					
Airline	Operating Airline	CS/MKTG Flight	OP Flight	Origin	Destination
LA	AA	6776	916	BOG	MIA
LA	AA	6534	913	MIA	BOG
LA	AA	6564	1130	BOG	MIA
LA	AA	6535	915	MIA	BOG
LA	AA	6796	1126	BOG	MIA
LA	AA	6566	1137	MIA	BOG
LA	AA	6542	924	MDE	MIA
LA	AA	6541	923	MIA	MDE
LA	AA	6563	1128	MDE	MIA
LA	AA	6562	1127	MIA	MDE
LA	AA	6816	1124	BAQ	MIA
LA	AA	6817	1125	MIA	BAQ
LA	AA	6539	920	CLO	MIA
LA	AA	6540	921	MIA	CLO
LA	AA	6814	1122	BOG	DFW
LA	AA	6815	1123	DFW	BOG
LA	AA	6533	912	SCL	MIA
LA	AA	6548	957	MIA	SCL
LA	AA	6544	940	SCL	DFW
LA	AA	6545	945	DFW	SCL
LA	AA	6803	988	LIM	DFW
LA	AA	6801	980	DFW	LIM
LA	AA	6537	918	LIM	MIA
LA	AA	6536	917	MIA	LIM
LA	AA	6601	1558	LIM	MIA
LA	AA	6551	972	MIA	LIM

Commission does not apply to following flights:		
Carrier	From	To
AA	6780	7166
AA	7171	7180
AA	7211	7238
AA	7270	7294
AA	7454	7637
AA	7860	7949
AA	8015	8034
AA	8104	8394
AA	8440	8452
AA	9022	9099
AM	3000	9999
AS/OX *	1000	1999
AS/OX	3000	3274
AS/OX	3500	3999
B6	3000	3999
UA	1300	1399
UA	1765	1899
UA	2050	3249
UA	5290	5479
UA	6549	9999
US	4800	8799
VX	2000	9999
WS	5000	8849

\* with the exception of flights between:  
LAX-SEA; PDX-SFO; SEA-SFO