

Contract is valid for tickets issued October 1, 2020 through March 31, 2021

THIS IS A DISCOUNT AGREEMENT – Agencies are able to give the discount to their customers
OR claim the discount as commission. There are separate instructions for FLY AMERICA
included. Please read all the details and ask us if you have questions.

TOUR CODE = ZZCLA2ZZ - see full details on pricing below
TICKET DESIGNATOR = CLA2 – see full details on pricing below

Point of Origin USA Point of Origin Worldwide Excluding DXB to USA (POS USA only) First, Business and Economy Class Time of Ticketing Discount – NO further commissions/discounts allowed Valid on EK transatlantic flights via USA gateways only – as per GDS Rules & Routing			
Travel Origination	Travel Destination	Discounts applicable on Published First, Business and Economy Class Fares ending XX1: (where XX = Country Code of POO Country)	Percent Discount First, Business & Economy Class Fares
All US Origin Cities (Online & Offline)	All EK Online Destinations and Fly Dubai (FZ) destinations with EK filed fares	F, A- *US1	9%
		J, C- *US1	9%
		I*US1	7%
		O*US1	4%
		Y, E, R- *US1	4%
		W, M, B, U- *US1	3%
		K*US1	2%
All EK Online Points (Excludes US, CA, UAE)	All US Destinations with EK filed fares (Online & Offline)	F, A- *XX1	4%
		J, C, I- *XX1	4%
		O*XX1	0%
		Y, E, R- *XX1	4%
		W , M, B, U- *XX1	2%

EMIRATES IS REQUIRING THAT THEIR OSI FORMAT BE ADDED INTO EVERY EMIRATES PNR REGARDLESS OF WHETHER THE TICKET IS ISSUED AS A DISCOUNT, PUBLISHED FARE OR NOT ELIGIBLE FOR ANYTHING.

EMIRATES – PRICING INFORMATION

TOUR CODE = ZZCLA2ZZ

TICKET DESIGNATOR = CLA2

Amadeus – Account Code = 094920

The Emirates agreement is a DISCOUNT fare agreement, rather than a point of sale commission agreement. Agencies may elect to price segments using the discount formats shown below OR claim the difference between the base published fare and the base discounted fare as a dollar amount in the commission field of the ticket.

If ticketing at the discount fare – use the pricing/ticketing codes provided and claim ZERO commission.

If ticketing at the published fare and claiming commission – you must manually add all the ticketing modifiers; tour code, ticket designator, commission, endorsement box, etc.

NOTE #12 below is important to read before quoting price or claiming commission.

Emirates has loaded the discounted fares via ATPCO directly into your GDS.

Ticketing Instructions:

1. Point of sale must be USA only
2. All tickets must be issued on the plate of Emirates Airline (176)
3. Valid for ticketing between 1OCT20 through 31MAR21
4. All tickets must display the assigned contract number in the Tour Code box
DEAL CODE FOR TOUR CODE BOX = ZZCLA2ZZ
5. All tickets must display the assigned Ticket Designator
TICKET DESIGNATOR = CLA2
6. OSI Field Entry in PNR
EKDEAL CLA2
OSI is now required in all PNRs regardless of whether the ticket is issued at a discount, published fare or not eligible for anything.
7. Endorsement – As per published GDS rules unless otherwise stated
8. Fare Rules – As per published GDS rules unless otherwise stated
9. Child/Infant Discounts – As per published GDS rules
10. Discount/Commission can be claimed on a half-roundtrip basis. If discountable “W” class outbound with non-discountable “Q” class return, calculate the discount/commission on the “W” class segments and claim the dollar amount on the ticket.
11. Other Notes – All applicable taxes, security, insurance, and fuel surcharges must be collected in addition to approved fares. Discounts shall be deducted at time of ticketing. No further discounts/commissions apply.
12. Credit cards accepted: American Express, Diners, Visa, MasterCard and UATP only

13. Credit card transactions must be done strictly as per requirements stipulated by ARC and Credit Card companies. No credit card transaction shall be for an amount exceeding the lower of: (i) 125% of the Agency Rate provided to the Agency by Emirates for such transaction, or (ii) the Agency Rate for such transaction plus \$[150]. No credit card transaction under this Agreement shall combine a charge for air transportation with a charge for any other goods or services.
14. All credit card information requests or charge back payment requests must be responded to within 2 working days or earlier if so required in the request for information. The response must include copies or originals of supporting documents (as requested in case to case) that are required to be kept as per ARC regulations.
15. Agency will use GDS for legitimate Emirates reservations and ticketing only. Under no circumstances will segments be created by the Agency that are not to be ticketed.
16. All HX segments must be cancelled by the Agency immediately and in any case before the first flight date in the PNR. Failing this, debits will be sent to the Agency for Emirates' segment cost and these must be paid immediately.

Pricing entries are below and divided by GDS utilized:

If you have any issues with the formats shown below, please contact your GDS support desk)

GDS	Pricing Entries
AMADEUS	Display: FQDNYCDXB/AEK/R,U094920
	Pricing: FXX/R, U094920
SABRE	Display: FQNYCDXB14FEB-EK¥ICLA30¥PV
	Pricing: WPICLA30\$PV
APOLLO	Display: \$DNYCBOM14FEB EK-PRI-:CLA30:P
	Quote: \$B-:CLA30:A
WORLDSPAN	Display: 4FNYCDXB14FEBSR-EK/@@CLQ01.AC
	Quote: 4PFSR /@@CLQ01.AC

FLY AMERICA / EMIRATES & JET BLUE				
Point of Origin – All B6 Origin US Cities to All EK Online Destinations with B6 filed fares				
Scenario 1: Jet Blue (B6) fare on B6 code-share flight number validated on EK document (176) flights via USA gateways only - as per applicable GDS Rules & Routing				
B6 Published Fares: Fare needs to be ticketed manually and discount will need to be deducted manually				
Travel Origination (Point of Origin) B6 (on EK document, as per GDS fare rule and subject to change) FROM:	Travel Destination TO:	Discounts applicable on JET BLUE's Published Business and Economy Class Fares when issued on B6 code and Emirates document	RBD on B6	Business & Economy Class Fares
All B6 Origin US cities (i.e. Origin city served by EK or B6)	All EK Online Destinations with B6 filed fares	J*	As Published	7%
		C*	As Published	7%
		D*	As Published	5%
		I*	As Published	2%
		Y*	As Published	2%
		K*	As Published	2%
		H*	As Published	2%
		Q*	As Published	1%
		B*	As Published	1%
		V*	As Published	1%
		R*	As Published	1%
		W*	As Published	1%
		Z*, O*, U*, S*, P*	As Published	0%

All EK Online Origin Cities with B6 filed fares (Excluding USA, Canada & UAE)	All B6 Destination US Cities (i.e. Destination city served by EK or B6)	J*	As Published	2%
		C*	As Published	2%
		D*	As Published	2%
		I*	As Published	0%
		Y*	As Published	2%
		K*	As Published	2%
		H*	As Published	2%
		Q*	As Published	2%
		B*	As Published	1%
		V*	As Published	1%
		R*	As Published	1%
		W*, Z*, O*, U*, S*, P*	As Published	0%
Pricing Fly America PNR (Scenario 1)	Force the B6 fare on B6 code-share code on EK ticket stock (176) Apply the discount as per the table for Scenario 1 above			
Ticketing	Ticketing JetBlue (B6) fares on Emirates (EK) 176 stock. NOTE- Jet Blue 279 stock may NOT be used			
Discount application (Scenario 1 – Jet Blue (B6) fare used)	1. Apply the discount as per the table Scenario 1 2. Flights are valid on B6 operated and EK operated flights only – check B6 fare for details. FZ operated flights are NOT permitted 3. The discount can also be applied to fares destined or originating beyond DXB if B6 offers such fares – check B6 fare rule for details NOTE – Discounts may not be taken on any B6 fare with fare basis code ending in *CA, *CB, *DG, *MZ			

	Scenario 2: Emirates (EK) fare utilizing a B6 code-share flight number validated on EK document (176) flights via USA gateways only – as per applicable GDS Rules & Routing			
	USA Originating Fares – EK Published Fares: Fare need to be ticketed manually and discount will need to be deducted manually			
Travel Origination (POO) B6 (on EK document, as per GDS fare rule and subject to change) FROM:	Travel Destination TO:	Discounts applicable on Emirates Published Business and Economy Class Fares when issued on B6 code and Emirates document	RBD on B6	Business & Economy Class Fares
All B6 Origin US cities (i.e. Origin city served by EK or B6)	All EK Online Destinations and Fly Dubai (FZ) destinations with EK filed fares	J*US1	J	9%
		C*US1	C	9%
		I*US1	D	7%
		O*US1	I	4%
		Y*US1	Y	4%
		E- *US1	K	4%
		R- *US1	H	4%
		W- *US1	Q	3%
		M- *US1	B	3%
		B- *US1	V	3%
		U- *US1	R	3%
		K- *US1	W	2%
		Q- *US1	Z	0%
		L- *US1	O	0%
		T- *US1	U	0%
		X- *US1	S	0%
		V- *US1	P	0%
All EK Online Origin Cities and Fly Dubai (FZ) origin cities with EK filed fares (Excluding USA & UAE)	All B6 Destination US Cities (i.e. Destination city served by EK or B6)	J- *XX1	J	4%
		C- *XX1	C	4%
		I- *XX1	D	4%
		O- *XX1	I	0%
		Y- *XX1	Y	4%
		E- *XX1	K	4%
		R- *XX1	H	4%
		W- *XX1	Q	2%
		M- *XX1	B	2%
		B- *XX1	V	2%
		U- *XX1	R	2%
		K- *XX1	W	0%
		Q- *XX1	Z	0%
		L- *XX1	O	0%
		T- *XX1	U	0%
		X- *XX1	S	0%
		V- *XX1	P	0%
		XX = applicable country code for POO		

Pricing Fly America PNR (Scenario 2)	Force the EK fare utilizing the B6 code-share code on EK ticket stock (176) Apply the discount as per the table for Scenario 2 above
Ticketing	Emirates (EK) fares on Emirates (EK) 176 stock. NOTE – JetBlue 279 stock may NOT be used
Discount application (Scenario 2 – Emirates (EK) fare used)	<ol style="list-style-type: none"> 1. Apply the discount as per the table Scenario 2 2. Flights are valid on B6 operated, EK operated and FZ operated flights only – check EK fare rule for details. 3. The discount can also be applied to fares destined or originating beyond DXB if B6 code-share flight number is booked on the US – DXB / DXB – US sector(s) and the routing beyond DXB is booked on EK code 4. However, in the event that the GDS advises “Check Minimum Connecting Time” after confirming the flights, the through fare cannot be used and separate tickets must be issued.

Q Surcharges and Other rules common to both Scenario 1 & 2	
Q Surcharges	<p>Q SURCHARGES:</p> <ol style="list-style-type: none"> The % deductions specified above apply to the base published fare BEFORE any Q surcharges are added This is the case whether the deduction is taken as a discount or as commission For example: Assume a base published fare WAS-DXB of \$600 RT, a Q surcharge of \$250 each way, and a permitted discount/commission of 3%. <ol style="list-style-type: none"> Published Fare: Fare on ticket would be WAS B6 Q250.00 DXB 300.00Y B6 Q250.00 WAS 300.00Y Total fare USD1,100.00 No discount or commission taken Deduction taken as discount: Fare on ticket would be WAS B6 Q250.00 DXB 291.00Y B6 Q250.00 WAS 291.00Y Total fare USD1,082.00 Discount of \$18 taken off fare Deduction taken as commission: Fare on ticket would be WAS B6 Q250.00 DXB 300.00Y B6 Q250.00 WAS 300.00Y Total fare USD1,100.00 Commission of \$18 shown in Commission box of ticket In Summary: <ol style="list-style-type: none"> Discount and commission values are the same If taken as commission, amount EQUALS: 3% of BASE fare of \$600 (i.e. same calculation amount as the discount) Commission DOES NOT EQUAL 3% of total fare of \$1,100 which would be \$33 If commission is taken at \$33 an ADM of \$15 plus service fee will be issued for the difference
Child/Infant Discounts	Per the GDS rule

Stopover	As per the normal fare rules in case the routing is beyond DXB
STPC	For routings beyond DXB as per the normal STPC rules
Chauffeur Drive Service	Permitted for Business class fare
Lounge Access	Permitted for Business class fare
Baggage Allowance	As per B6 and EK commercial baggage policy

Agencies utilizing CCRA's 24/7 Call Center:

You must add the necessary Emirates Airline contract information to the contract fare profile you have created for CCRA's use. This will allow CCRA Agents to determine if your agency wants this contract utilized when applicable. If you currently do not use any contracted or negotiated rates and would like to utilize this offering from CCRA's Air program, please contact your customer Care representative for assistance in creating the necessary profiles for after-hours utilization.

When bookings are handled by CCRA's 24/7 Call Center Agents the applicable tour code information will be included during the ticketing process. However, CCRA agents will not include the applicable commission information. Agency clients are required to update their IAR the next business day following ticket issuance with the applicable commission data. CCRA will not be liable for claiming of airline commissions.

Should you have any commission questions related to this agreement, please copy and paste your GDS flights segments along with the GDS pricing into an email. Send the email to us at Air@ccra.com and we will reply to you as quickly as we can.

We are available to assist with commission questions Monday through Friday between 830AM and 530PM ET. Outside of these hours, please use your best judgment when ticketing. We will reply to your email the next business day and adjustments may be made in IAR if necessary.