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Joint Business Incentive Agreement

CONFIDENTIAL

North America Point of Sale Commercial Addendum

Special Upfront Incentive Terms and Conditions

Agency: DUMONDE GROUP INC

Coverage Code: 1058330

Please use this in conjunction with the terms and conditions outlined in your current North America Point of Sale Commercial Addendum. This Special Upfront Incentive Program is valid for a short term. All other Incentives in your Joint Business Incentive Agreement remain unchanged, and all contractual terms remain in effect.

Applicable Carriers	American Airlines
Ticketing Period:	**Valid for tickets issued April 01, 2020 through and including September 30, 2020**
Travel Period:	No restriction

This tactical offer will be discontinued if your North America Point of Sale Commercial Addendum is expired, terminated or amended to exclude upfronts in this entity.

UPFRONT INCENTIVE. Contractor's Authorized Sales Outlets may deduct an Upfront Incentive based on the Incentive Table below. Incentive Rates are based on the first character of fare basis code. All tickets must have a point of sale in North America to qualify for the Upfront Incentive.

All Travel on AA (North America Point of Origin per the table below)

(Currency: USD)

Tactical TLLMEX20		American Airlines																		
		First		Business				Premium		Economy										
Origin	Destination	F	A	J	R	D	I	W	P	Y	H	K	M	L	V	G	S	N	Q	O
North America	ACA / HUX / MEX (Mexico City)	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11

SPECIAL UPFRONT INCENTIVE TERMS AND CONDITIONS

Contractor's or any sales outlet's first deduction of any Upfront Incentive in this Special Upfront Incentive Program shall be deemed contractor's acceptance and agreement to the terms and conditions of this Special Upfront Incentive Program. Unless expressly stated to the contrary in Exhibit B.

See Full Terms and Conditions at:

https://saleslink.aa.com/en-US/disclaimers/AgencyTerms/pdf/JIA_NA_SPCommAA.pdf

ADDITIONAL STANDARD TERMS AND CONDITIONS

Confidentiality. These terms, the Incentives, fares and any current or historical data or other information we exchange with each other at the corporate level must be kept confidential, except from others who need to know such information solely so that they can assist in assessing or servicing your travel needs or implementing these arrangements and who are bound by corresponding confidentiality obligations. For example, we may disclose data and information to our immunized alliance airline partners, subsidiaries and affiliates.

Thank you for your continued support!

American Airlines Agency Programs Team